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## **[Classical Elements builds trim lines, offers drapery hardware](#)**

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***By Furniture Today Staff -- Furniture Today, December 3, 2007***

High Point — Trim specialist Classical Elements has added to its sales and design team, opened an additional warehouse facility in China and beefed up its stock levels to offer manufacturers immediate delivery of hundreds of items.

At Showtime here this week, the company is launching three open ranges that continue to build on its stock library of trimmings, and also is offering its first decorative drapery hardware.

Classical Elements was launched in 2004 by husband-and-wife team Stuart and Leyla Gans. Jana Platina Phipps, former designer for Gelberg Braid, joined the company later. More recently, renowned textile designer Wesley Mancini inked a long-term design licensing agreement with the company.

Steve Shelly, former vice president of trim supplier Conso, joined the company this summer in the new position of sales manager.

The company, which has a 12,500-square-foot warehouse, in addition to its corporate headquarters in Raleigh, N.C., also has added a 36,000-square-foot warehouse in China.

Classical Elements exhibits at Suites at Market Square, space 1-536.

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